

# How To Get Instant Trust Belief Influence And Rapport - 13 Ways To Create Open

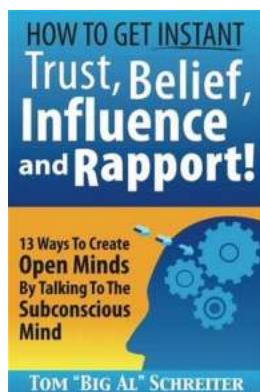
Building trust, belief, influence, and rapport are essential skills in both personal and professional relationships. Whether you are looking to enhance your social interactions or succeed in business, the ability to create open and meaningful connections is invaluable. In this article, we will explore 13 effective ways to establish instant trust, belief, influence, and rapport with others.

## 1. Show genuine interest

One of the most important factors in building trust and rapport is genuinely showing interest in others. Ask open-ended questions, actively listen, and show empathy towards their experiences and emotions. This simple act can make others feel valued and understood, fostering a sense of trust and connection.

## 2. Be authentic

Honesty and authenticity are fundamental in establishing trust and belief. Be true to yourself, share your thoughts and opinions without fear of judgment, and be transparent about your intentions. People appreciate authenticity and are more likely to trust someone who is genuine.



## How To Get Instant Trust, Belief, Influence and Rapport! 13 Ways To Create Open Minds By Talking To The Subconscious Mind (MLM & Network Marketing Book 3)

by Tom "Big Al" Schreiter (1st Edition, Kindle Edition)

★★★★☆ 4.6 out of 5

Language : English

File size : 1513 KB

Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
Word Wise	: Enabled
Print length	: 90 pages
Lending	: Enabled



### **3. Maintain good body language**

Non-verbal communication plays a crucial role in creating trust and rapport. Maintain eye contact, have an open posture, and use facial expressions that mirror your words. This will help convey sincerity and show that you are engaged in the conversation.

### **4. Use active listening**

Active listening involves fully focusing on and understanding the speaker's message. Avoid interrupting, make affirming gestures, and paraphrase what the person has said to ensure comprehension. This technique demonstrates respect and makes the speaker feel heard and validated.

### **5. Find common ground**

Identifying shared interests, experiences, or values is an effective way to create trust and rapport. When you discover common ground, you establish a basis for connection and understanding. Use these shared elements as conversation starters and building blocks for a deeper bond.

### **6. Be reliable**

Consistency and dependability are vital in building trust and belief. Make sure to follow through on your commitments, meet deadlines, and be punctual. When

people see that you are reliable, they will trust you more and feel comfortable relying on you.

## **7. Show vulnerability**

Sharing personal stories or admitting your own mistakes and struggles can establish a sense of vulnerability. This vulnerability creates an environment where others feel safe to open up and trust you in return. By being vulnerable, you encourage others to be authentic, further strengthening the bond between you.

## **8. Demonstrate competence**

Displaying competence in your area of expertise helps establish influence and belief. Continually develop your skills and knowledge to become an authority in your field. When others recognize your competence, they will trust your advice and guidance.

## **9. Be positive and uplifting**

A positive attitude can significantly impact how others perceive you. By staying optimistic, offering support, and encouraging others, you create an atmosphere of trust and belief. People are naturally drawn to those who uplift them, making it easier to establish rapport.

## **10. Practice active empathy**

Empathy involves putting yourself in someone else's shoes and understanding their emotions and experiences. Practice active empathy by acknowledging and validating their feelings. This genuine concern for others fosters trust and deepens connections.

## **11. Give sincere compliments**

A sincere compliment can have a powerful impact on building trust and rapport. Notice the positive qualities and achievements of others, and genuinely acknowledge and appreciate them. A heartfelt compliment demonstrates genuine interest and boosts confidence.

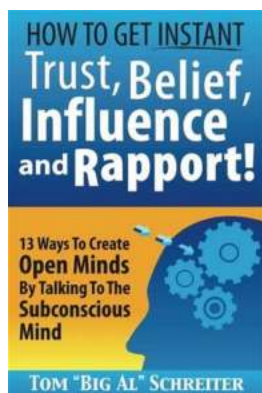
## 12. Be a good listener

Listening goes beyond hearing the words someone is saying. It involves paying attention to their emotions, body language, and underlying meaning. Show that you are fully present and interested in understanding by asking follow-up questions and providing thoughtful responses.

## 13. Maintain confidentiality

Respecting other people's privacy and keeping their confidences is vital in building trust. Avoid gossiping or sharing personal information without permission. When others feel confident that you will protect their privacy, they will trust you more.

By implementing these 13 ways to create open and meaningful connections, you can foster trust, belief, influence, and rapport with others. These skills will not only enhance your relationships but also provide a solid foundation for success in various aspects of life. Practice and integrate these techniques into your daily interactions, and you will see a positive shift in your connections and influence.



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Why can't we convince others? And why won't people listen?

We say great things to people. We offer great products to prospects. We share our vision and passion with others.

And they don't believe us, they don't buy, and they don't share our vision and passion.

We say great things, but people don't believe us or act on our message. Why?

Well, we don't need more good things to say. Instead, we need to learn how to get people to believe and trust the good things we are saying already.

It's not about the price. It's not about the salesman's breath. It is not about the leader's PowerPoint presentation.

It is all about the magical first few seconds when we meet people.

What happens?

In the first few seconds, people make an instant decision to:

1. Trust us. Believe us.

Or, in the first few seconds, people make an instant decision to:

2. Turn on the salesman alarm. Put on the “too good to be true” filter. Be skeptical. Look for “the catch.”

This decision is immediate, and unfortunately, usually final.

Tom "Big Al" Schreiter shows us exactly how to build a bond of trust and belief with prospects in seconds.

How? By talking directly to the decision-making part of the brain, the subconscious mind.

In this book, “How To Get Instant Trust, Belief, Influence And Rapport! 13 Ways To Create Open Minds By Talking To The Subconscious Mind,” we will learn easy four- and five-word micro-phrases and simple, natural techniques that you can master within seconds. Yes, this is easy to do!

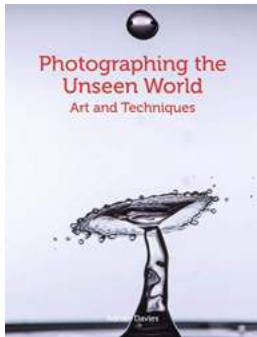
Our message should be inside of other people’s heads, not bouncing off their foreheads. Our obligation is to get our message inside of their heads so they will have options and choices in their lives.

Now, if we can’t get people to trust and believe our message, then we will effectively be withholding our message from them.

Use these short, easy, tested, clear techniques to build that instant rapport with other people. Then, everything else is easy.

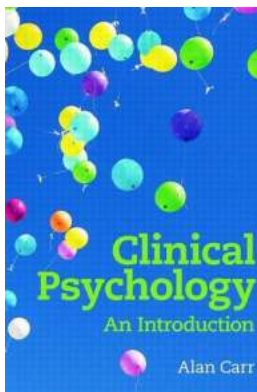
If you are a leader, a salesman, a network marketer, an influencer, a teacher, or someone who needs to communicate quickly and efficiently, this book is for you.

Order your copy now!



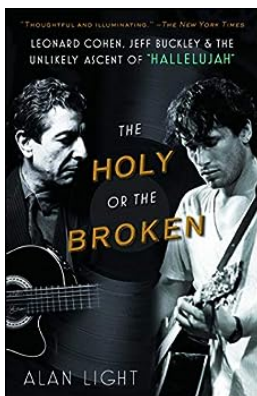
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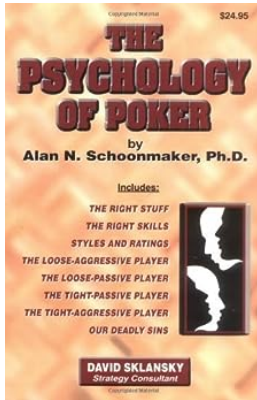
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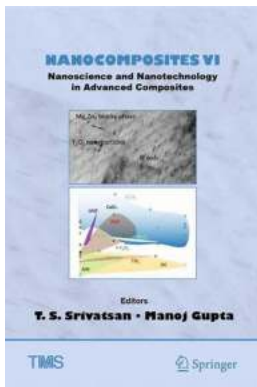
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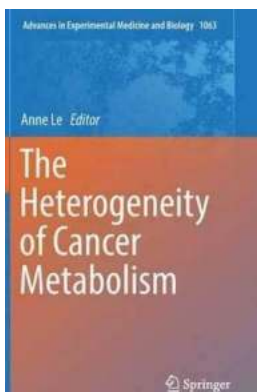
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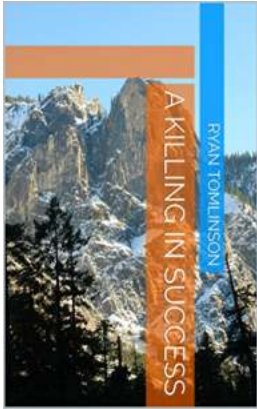
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